NICOLAS ALVES CUNHA

AI Product Builder | Full-Stack Product Development | Applied AI

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PROFESSIONAL SUMMARY

AI Product Builder developing customer-facing systems, LLM-enabled applications, and operational automation from discovery through delivery. Experience translating business workflows into practical products, integrating APIs, and communicating technical decisions with non-technical stakeholders.

EXPERIENCE

IRBIS | AI Product Development and Growth

Apr 2026 - Present

- Build and implement AI-enabled systems and growth initiatives for third-party businesses; contributed to more than BRL 500K in measurable client results.
- Lead product discovery, workflow design, API-based integrations, delivery, and stakeholder communication across AI and business initiatives.

Odery Drums | Product Development and Innovation

Jul 2025 - Apr 2026

- Built a custom CRM and ERP around the company's commercial, catalog, import, post-sales, and management workflows.
- Designed an intuitive operational interface with automatic Sankhya integration and AI-assisted customer interaction.

SELECTED PRODUCTS

MINUTA: Post-contract legal drafting support system with traceable sources and human review before signature.

Zumo: Conversational nutrition agent delivered through WhatsApp.

Zapfy: Mobile entrepreneurship education product for children, with supporting website.

Cognitiva: Hack2L agriculture project for predicting and automating irrigation.

CORE SKILLS

Applied AI: Claude, GPT, LLM applications, agentic workflows, API integrations, MCP concepts | Product: zero-to-one delivery, workflow automation, product discovery, customer-facing systems | Communication: technical documentation, onboarding, stakeholder presentations | Languages: Portuguese (native), English (fluent)

EDUCATION AND HACKATHONS

Link School of Business - Bachelor of Business Administration, Aug 2024 - Aug 2028 | University of California, Riverside - Business Program, Mar 2024 - Jul 2024

Hackathons: Don't Skip Challenge (FlowCapital, 4th place) | Hack2L Unicamp (Cognitiva) | Solana Superteam Brazil (AltScore)